

# How Cooperation can be Harnessed to Achieve Sustainability

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# outline

1. sustainability often requires cooperation
2. how cooperation evolves
3. how sustainability evolves
4. how to harness cooperation for sustainability

**Sustainability** often  
requires **cooperation.**

What is “sustainability?”

[vacuous term]

# The Daly Rules

## *(human use of environmental resources)*

1. Renewable resources (fish, soil, and groundwater) must be used no faster than they regenerate.
2. Nonrenewable resources (minerals and fossil fuels) must be used no faster than renewable substitutes for them can be put into place.
3. Pollution and wastes must be emitted no faster than natural systems can absorb them, recycle them, or render them harmless.      - Herman Daly, 1996



# sustainable?

Forest  
San Luis  
Puntarenas  
Costa Rica







# sustainable?

Oil Refinery  
Richmond  
California  
United States





# sustainable?

[Europe]



We need to know:  
when **sustainability** happens.

[hint: cooperation]





# The Tragedy of the Commons

Hardin (1968)

...can be solved by  
cooperation



# What is “cooperation?”

[context-dependent]

A Tragedy of the Commons

=

A Social Dilemma

(unresolved)



# Social Dilemma

*Prisoner's Dilemma*

**Player B**

**Player A**

		Player B	
		Cooperate	Defect
Player A	Cooperate	2 , 2	0 , 3
	Defect	3 , 0	1 , 1

# When does sustainability require cooperation? **In social dilemmas!**

1. Resources (common pasture, forest, fisheries, water, air)
2. Pollution
3. Biodiversity Protection
4. Climate Change

**(e.g. In the hardest and most important cases!)**



**Sustainability**  
often requires  
**cooperation**  
**because:**

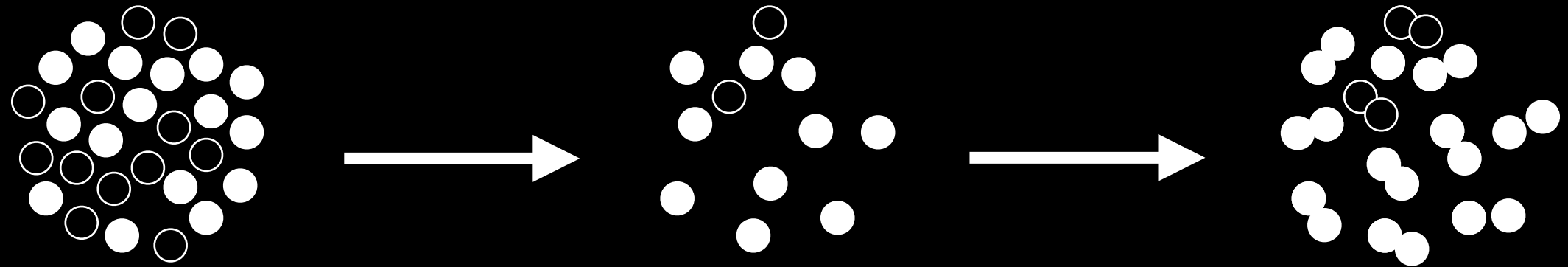
**sustainability challenges**  
often involve  
**social dilemmas.**

So how does  
cooperation  
work?

How cooperation  
evolves.



# Evolution Refresher



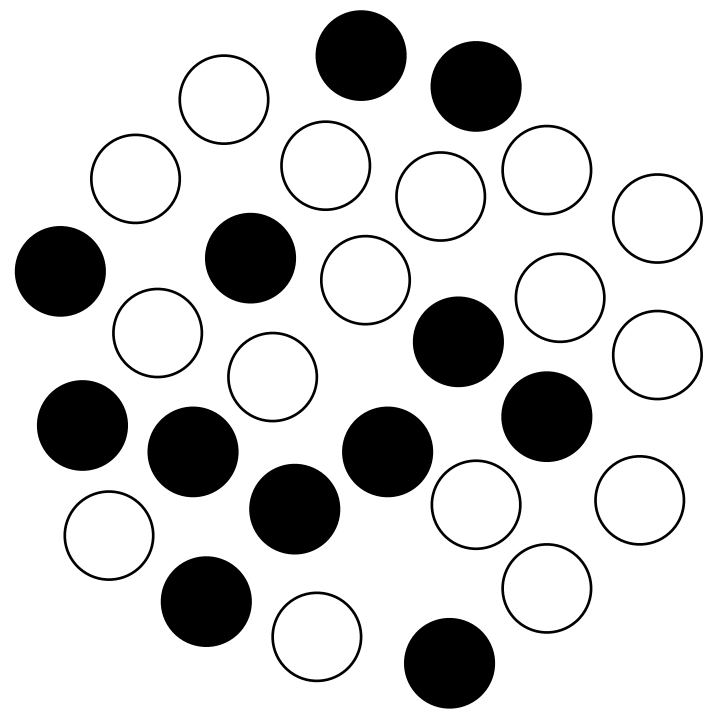
variation + selection + inheritance

= adaptation

# Cooperation Evolves

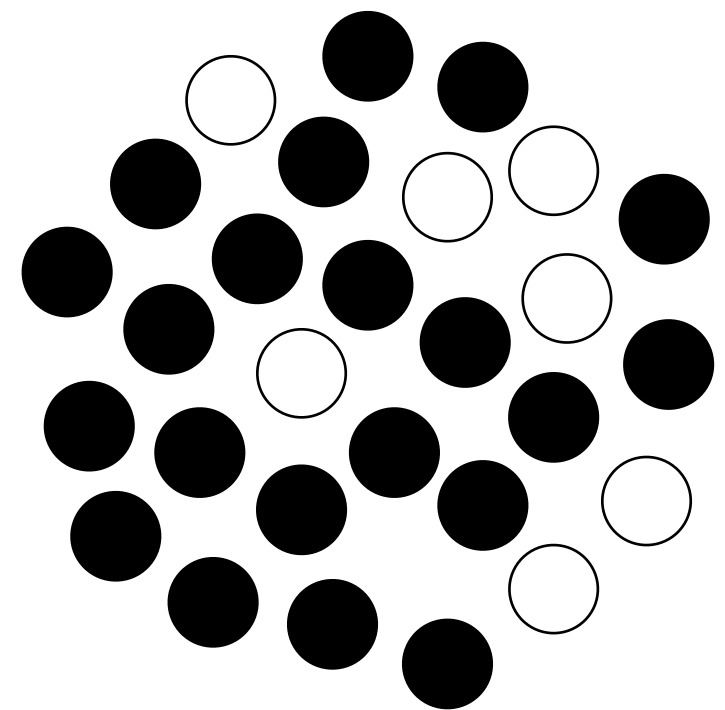
- Kin selection
- Reciprocity
- Group selection

Nowak, M. A. (2006). Five Rules for the Evolution of Cooperation.  
*Science*



time 1

individual selection

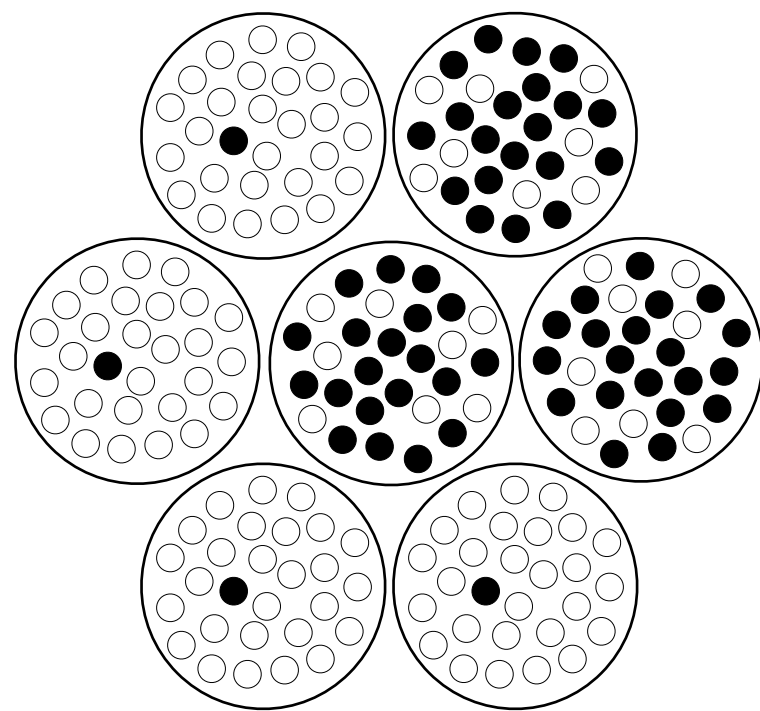


time 2

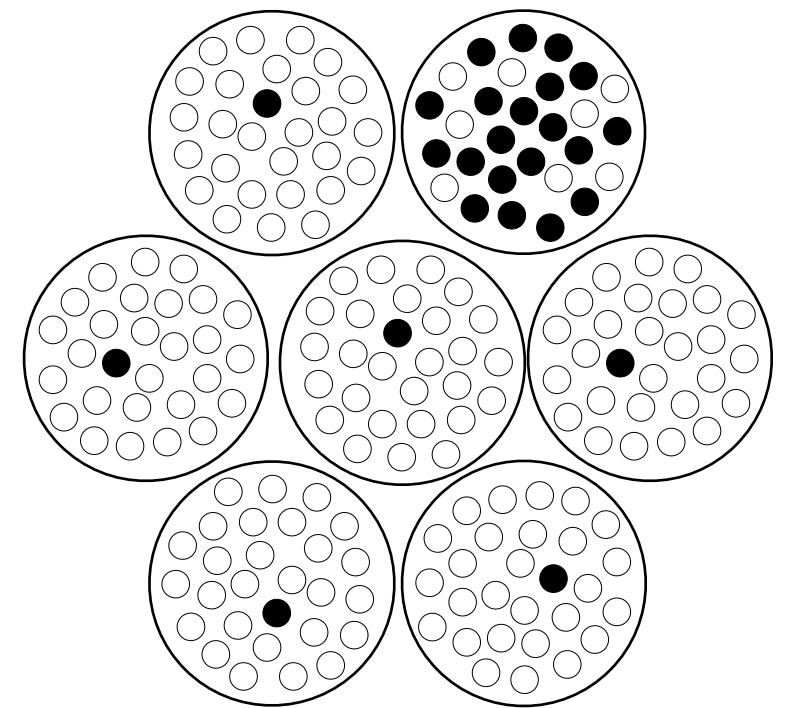
Individual selection  
in a social dilemma  
favors selfish individuals







time 1



time 2

**Group selection  
in a social dilemma favors  
groups of cooperative individuals**



cooperation evolves



in genes...



# Group Selection on Genes

(very rare in nature)

160% increase in clutch size

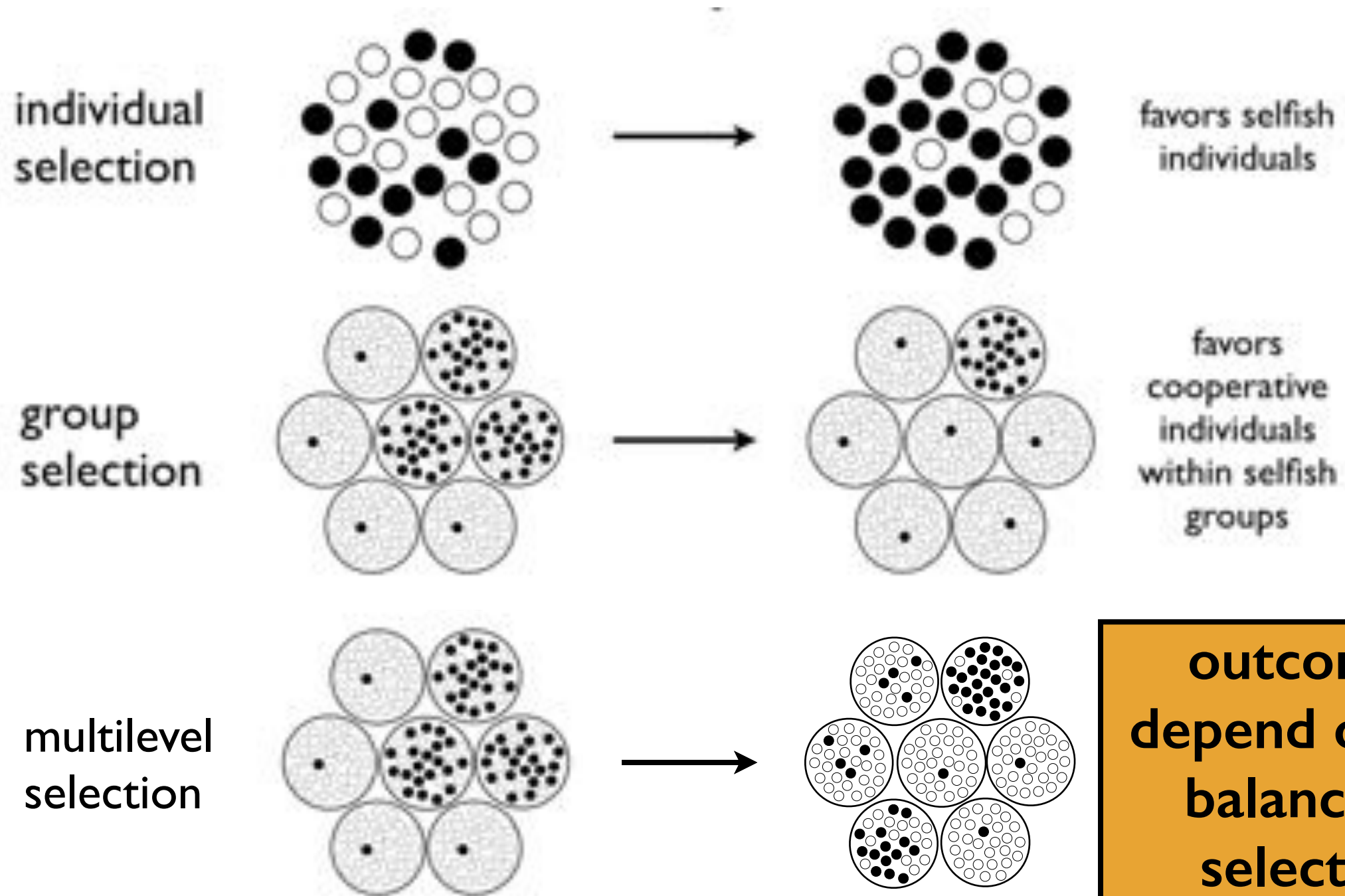
Muir, W., 1996. Group selection for adaptation to multiple-hen cages: selection program and direct responses. *Journal of Poultry Science* 75, 447–458.

# Things that accelerate the evolution of cooperation

*(via group selection)*

- small group size
- punishment of non-cooperators
- reciprocity
- homogeneity
- competition between groups

# *Social Dilemmas are* Conflicts between Levels of Selection



**outcomes  
depend on the  
balance of  
selection**

○ cooperative    ● non-cooperative ('selfish')



So, group selection *CAN* help  
solve sustainability dilemmas!

BUT

- The balance of forces may favor selfishness. (deer)
- It can evolve bad things too! (corporate strategy)

# Group Selection on Genes



**Human cooperation is group-centric**

Apicella, Marlowe, Fowler & Christakis, (2012) *Nature* 481, 497–501.

**Humans are naturally  
cooperative.**

[within groups]



## The Battle of Agincourt.



Choi, Bowles, 2007. The coevolution of parochial altruism and war. *Science* 318, 636–640.



# Biological adaptations to group life

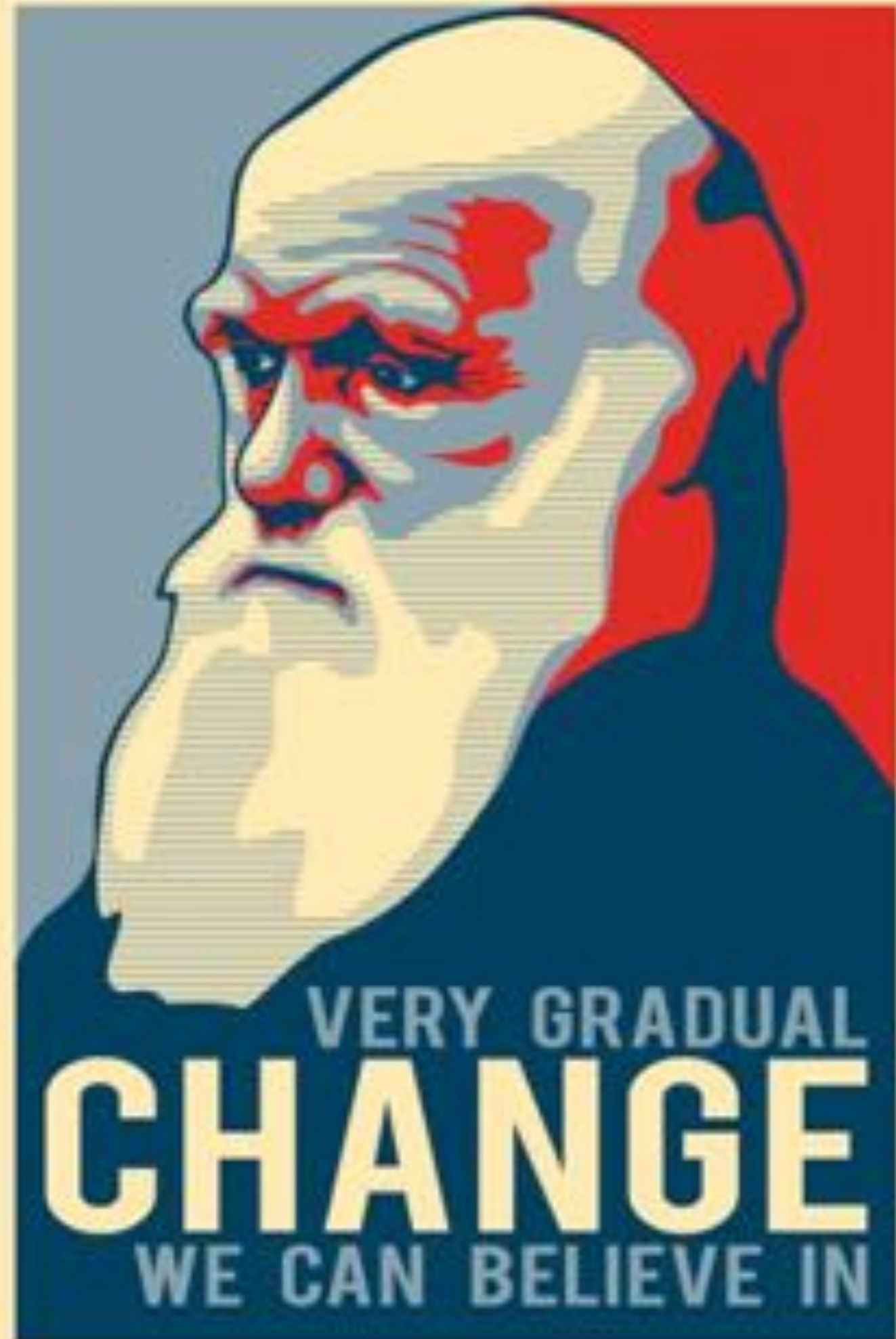
- docility, prosociality
  - specialization
  - language
  - cooperative breeding
  - technology
  - conformity
  - reputation
  - social marking
  - ethnocentrism
  - xenophobia
- } negative factors

**Cooperation**  
evolves culturally, too.

[thankfully]

# Cultural evolution is Darwinian.

behavior  
beliefs  
institutions





# Inuit technology



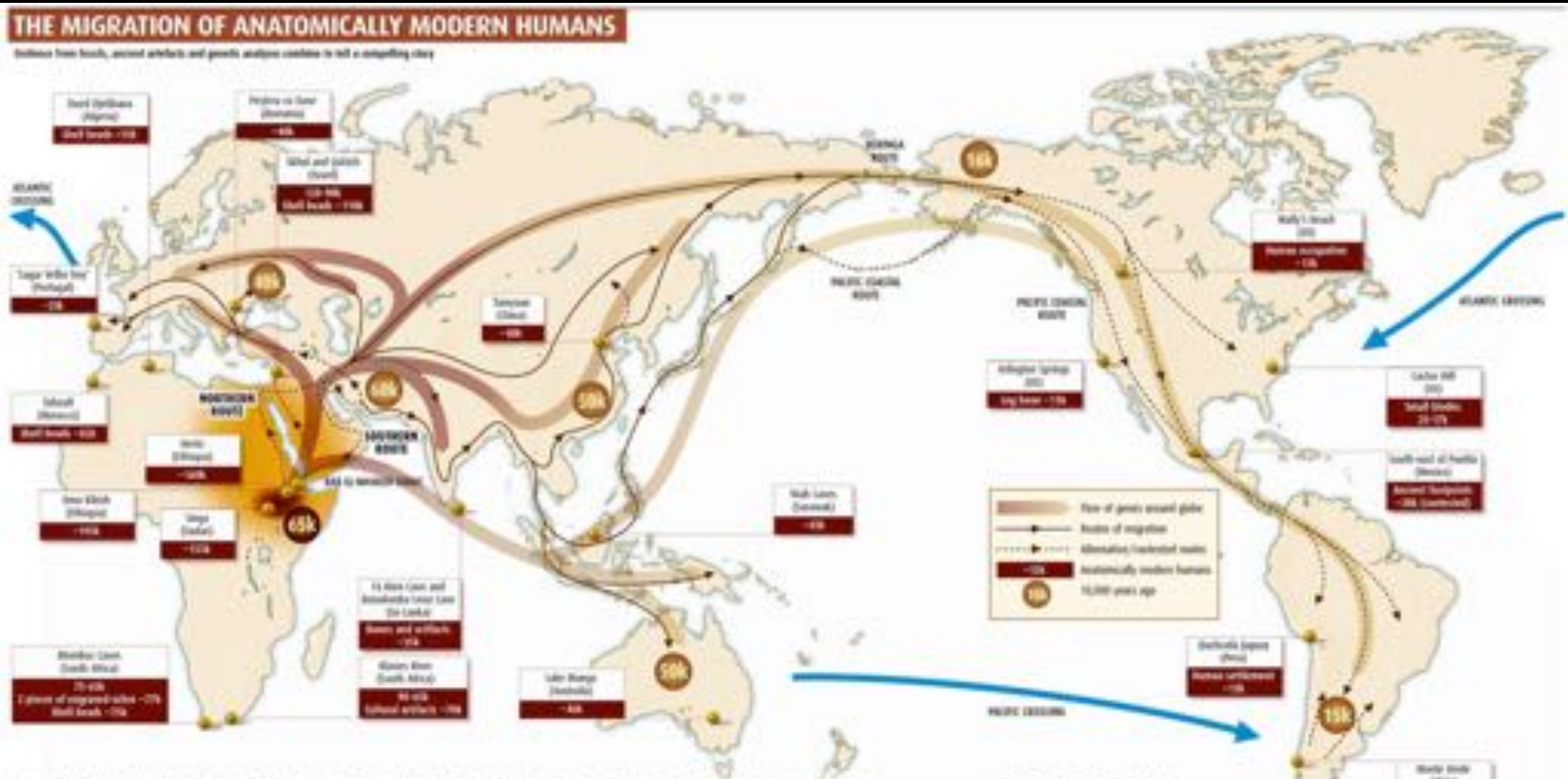




!kung technology







**Going global: How humans conquered the world**

The New Scientist, 2007

# Cultural Group Selection

1. Proliferation, extinction, success of groups
2. Imitation between groups
3. Migration between groups

Henrich, J. (2004). Cultural group selection, coevolutionary processes and large-scale cooperation. *Journal of Economic Behavior and Organization*, 53(1), 3–35.







# Group selection selects for group-functional behaviors and institutions



Molly Hayden, U.S. Army Garrison Grafenwoehr Public Affairs

# Things that accelerate the evolution of cooperation

*(via **cultural** group selection)*

- small group size
- punishment
- reciprocity
- homogeneity
- competition between groups
- **learning between groups**
- **supporting institutions**



# in summary...

- Sustainability problems are often social dilemmas.
- Social dilemmas are solved through cooperation.
- Group selection breeds cooperation.
- Humans are adapted for in-group cooperation.
- Cooperation, institutions can also evolve culturally.

How **sustainability**  
evolves.

# Institutional Design Principles

1. Clear social boundaries
2. Fair rules
3. Collective-choice
4. Monitoring
5. Graduated sanctions
6. Conflict resolution
7. Self determination
8. Nested governance

Ostrom, E. (1990). Governing the Commons: The **Evolution** of Institutions for Collective Action. Cambridge University Press.



Elinor Ostrom

Courtesy of Indiana University



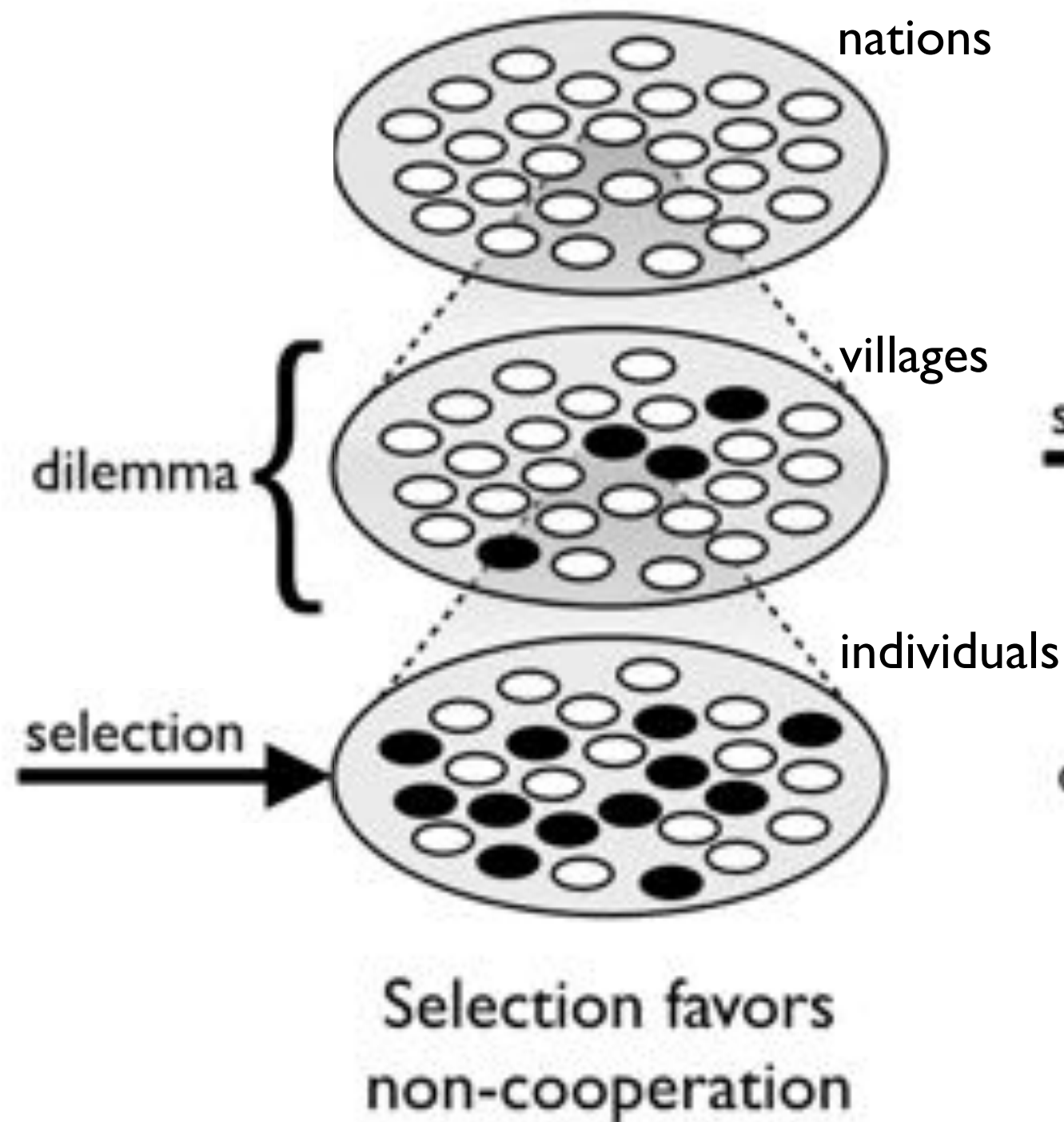
# An example



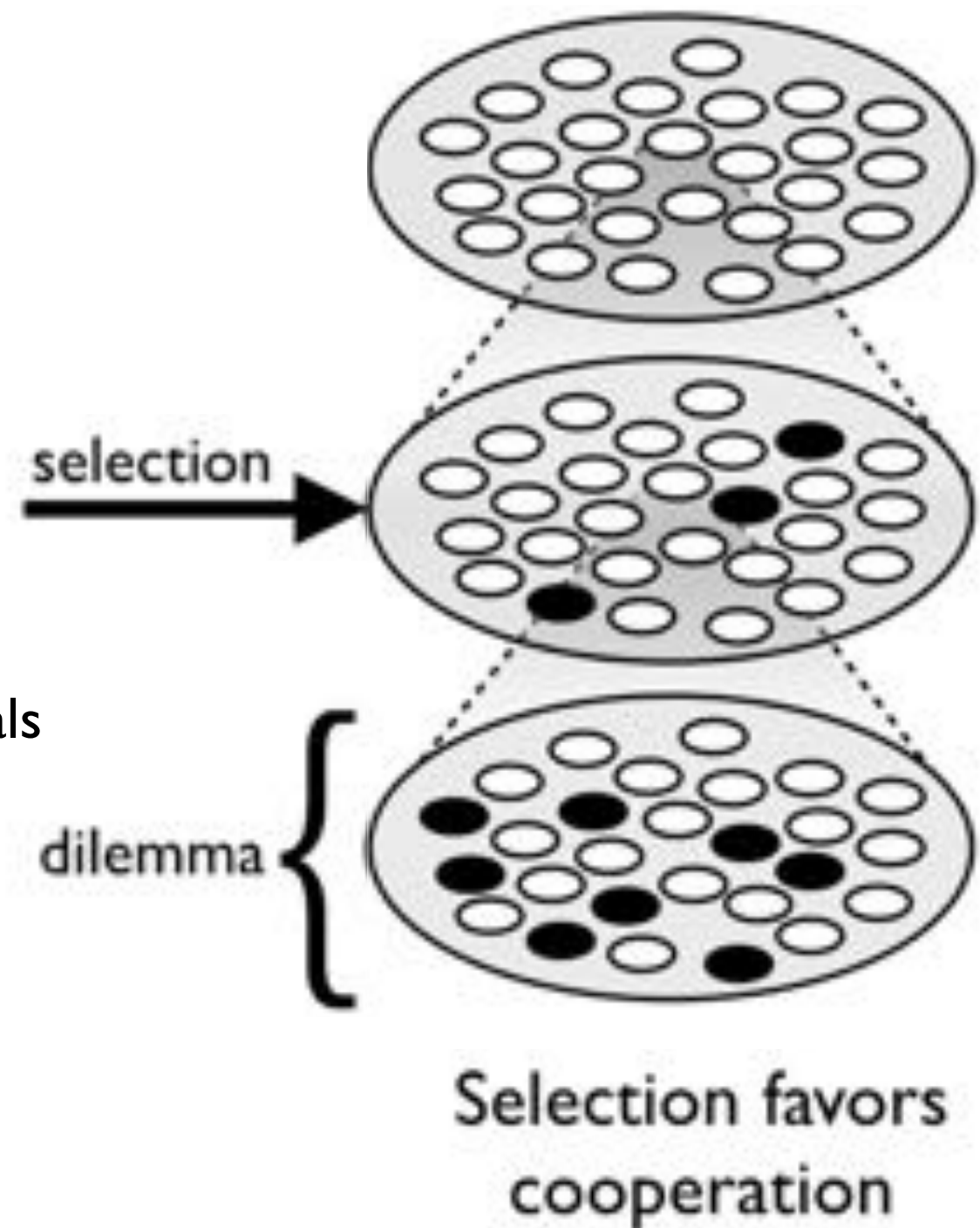


# How does environmental cooperation evolve?

## Multi-village Forest



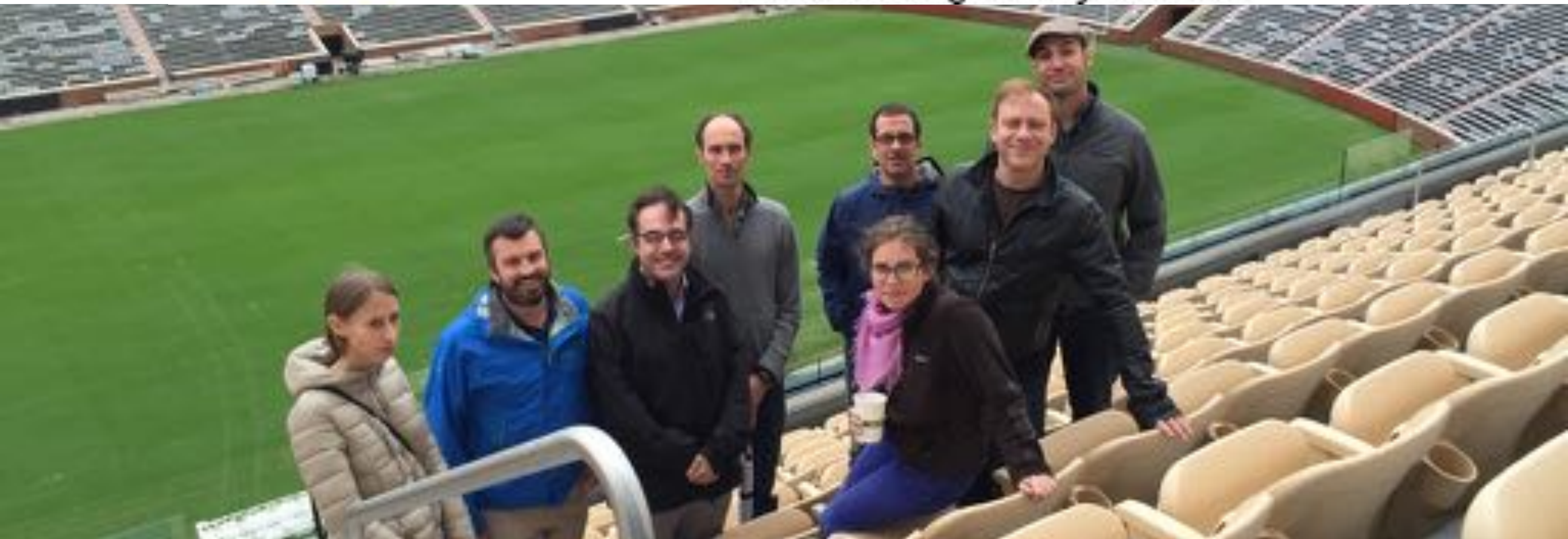
## Village Irrigation System



# Research Questions

1. (**theory**) When does cultural group selection accelerate the emergence of behaviors and institutions of sustainable resource management?
2. (empirics) Can we find evidence in case studies?
3. (application) Can we design interventions for an applied science?





**Tim Waring**, University of Maine

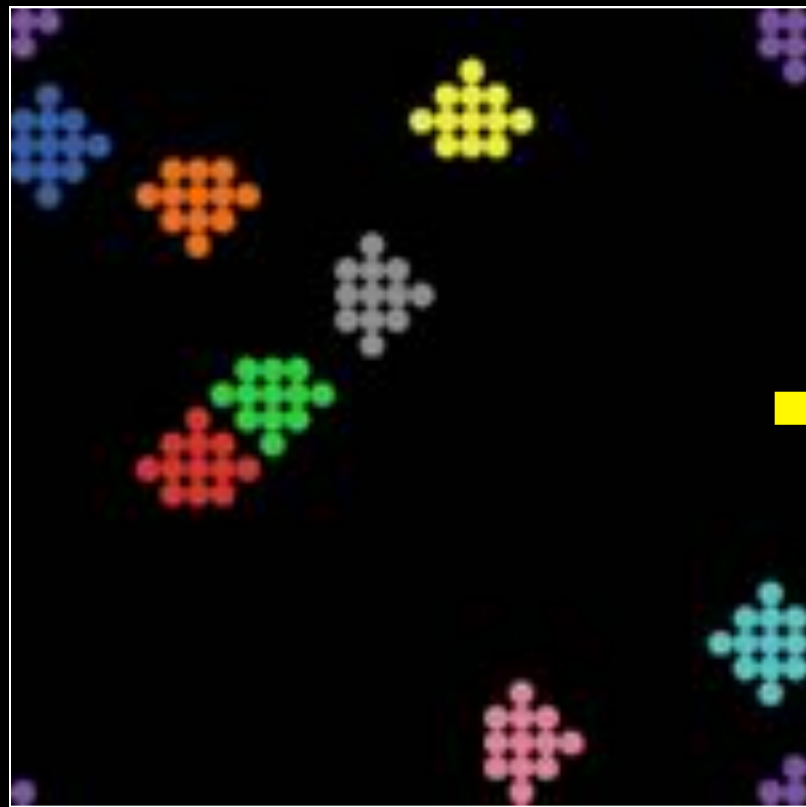
**Karolina Safarzyńska**, Warsaw University

**Marco Janssen**, Arizona State University

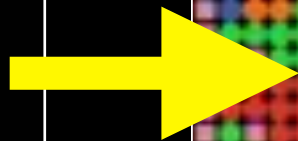
[nimbios.org/workinggroups/WG\\_sustainability](http://nimbios.org/workinggroups/WG_sustainability)

Can sustainable societies  
evolve by  
cultural group selection?

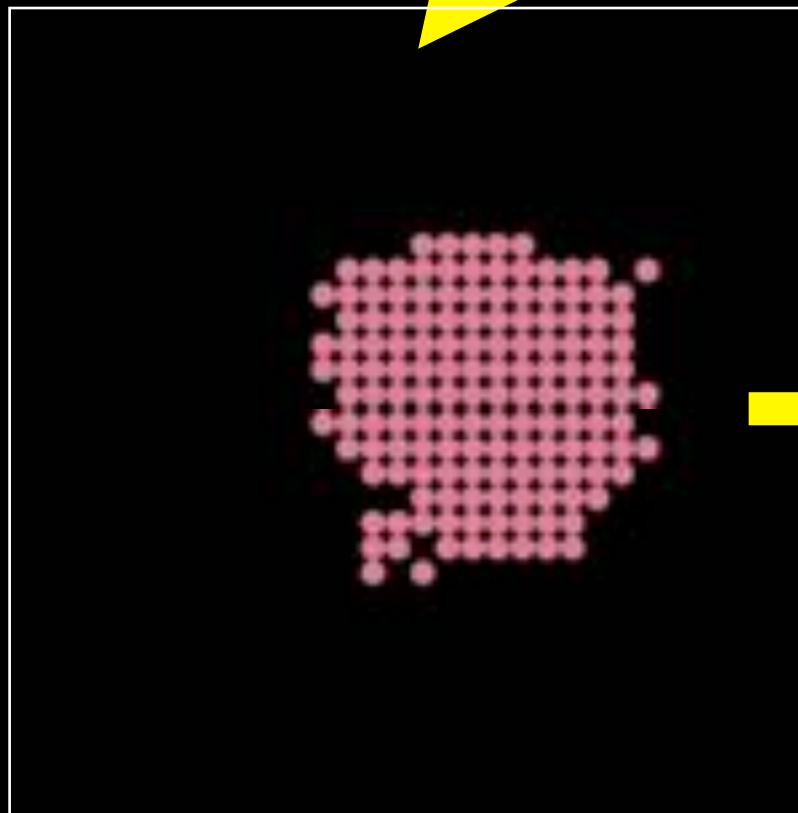




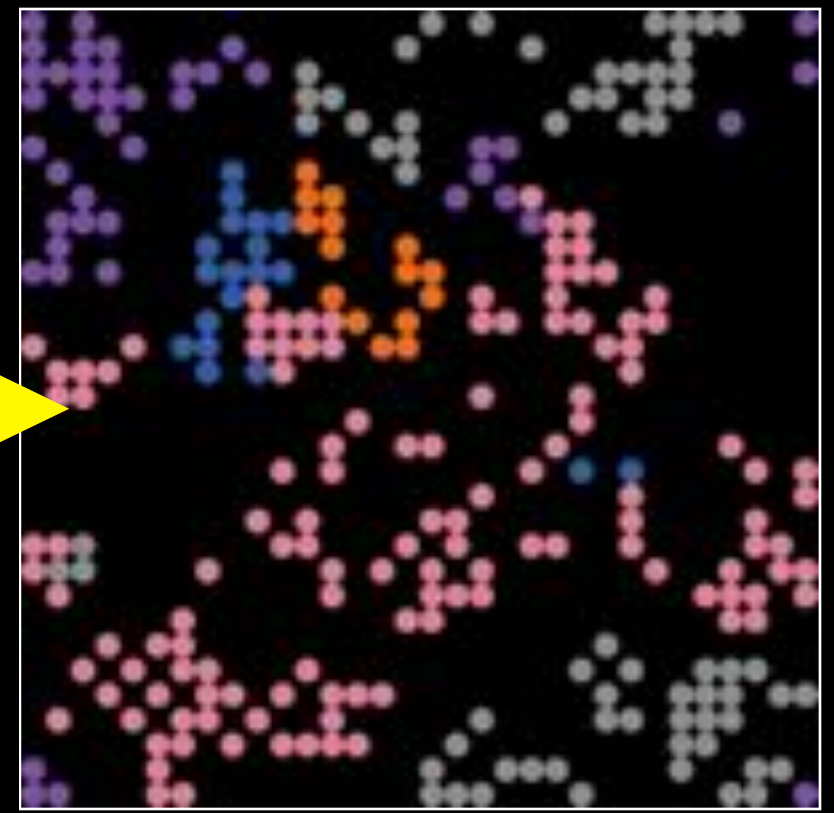
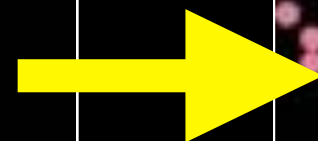
empty world



full world  
resource crash  
90% die

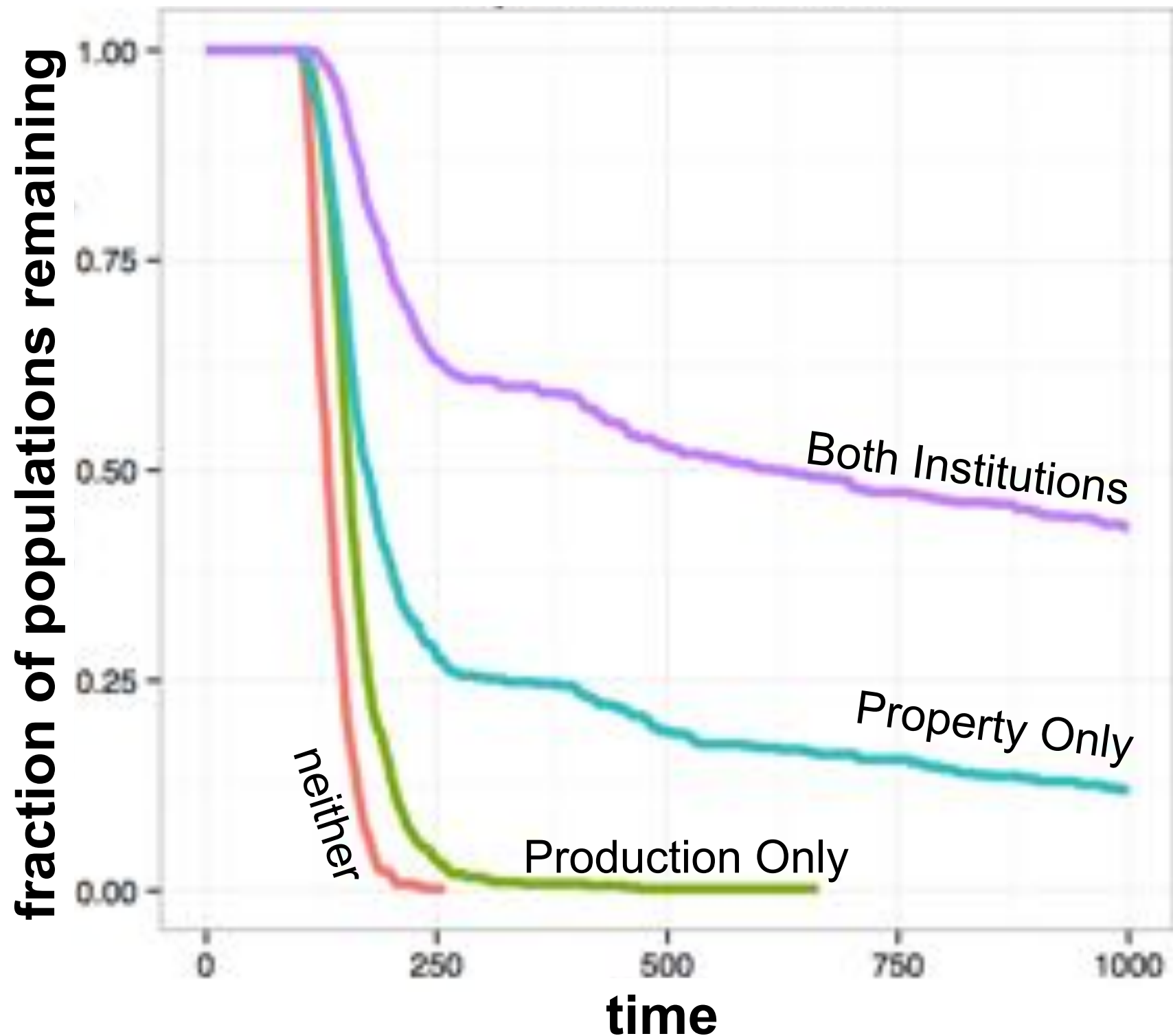


rare surviving society



long run  
sustainability

# Institutions determine population survival (sustainability)



Populations survive when they limit resource consumption via the evolution of supporting institutions (such as Ostrom's principles).



# proof of concept

*sustainable societies (cooperation, institutions)  
evolve via cultural group selection when:*

1. the resource **dilemma impacts group** level most,
2. **groups learn from failure**, and
3. **groups learn from each other**.

Timothy M. Waring, Goff, S.H., & Smaldino P.E. (2017) ***The coevolution of economic institutions and sustainable consumption via cultural group selection***. *Ecological Economics*, 131 524–532

# Research Questions

1. (theory) When does cultural group selection accelerate the emergence of behaviors and institutions of sustainable resource management?
2. (empirics) Can we find evidence in case studies?
3. (application) Can we design interventions for an applied science?





**Jeremy Brooks, Ohio State University**

**Tim Waring, University of Maine**

[sesync.org/project/ventures/evolution-of-sustainability](http://sesync.org/project/ventures/evolution-of-sustainability)



# lobster gangs learn from each other:



**Jim Acheson**

- territorial defense
- harvest limits
- legal strategies
- conservation practices



# blueberry industry

**Producers cooperated:**

- **voluntary research tax**
- **inspection system**

**(But only after  
statewide industry crises)**



**Sam Hanes**





# Bhutan



# Ethnic diversity within Bhutan









# Research Questions

1. (theory) When does cultural group selection accelerate the emergence of behaviors and institutions of sustainable resource management?
2. (empirics) Can we find evidence in case studies?
3. (**application**) Can we design interventions for an applied science?



How to  
harness cooperation  
for sustainability.

[finally]

# sustainable institutions evolve...

(via *cultural* group selection)

1. Group-level environmental dilemmas
2. High stakes
3. Learning from failure
4. Learning between groups
5. Peaceful competition



# a recipe to grow sustainability

1. A social dilemma for environmental resources.
2. A type of group that can solve the dilemma locally.
3. A population of those groups.
4. Within groups
  - 4.1. High stakes for successful management
  - 4.2. Strong group culture & institutions (Ostrom's rules)
  - 4.3. Reward cooperation, punish exploitation.
5. Between groups
  - 5.1. Peaceful competition to protect & enhance resources
  - 5.2. Strategy imitation

# problems

1. global commons (climate change)
2. ethnocentric “solutions” too easy



# Paper:

Waring et al. (2015) **A multilevel evolutionary framework for sustainability analysis.** *Ecology and Society*, 20 (2): 34



**DOWNLOAD PDF:**

[timwaring.wordpress.com](http://timwaring.wordpress.com)



What about  
Costa Rica?

What about  
Monteverde?





# Thanks!

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